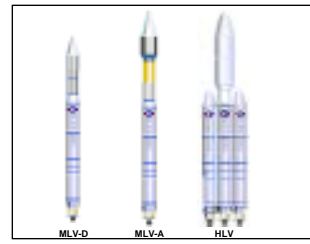
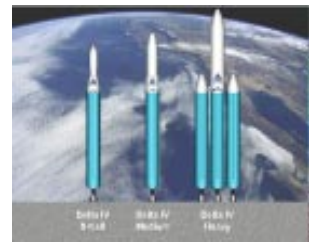


Acquisition Reform Success Story



Lockheed Martin



McDonnell Douglas

Evolved Expendable Launch Vehicle (EELV)

Program Manager: Col. Richard McKinney
PEO: Mr. Brent Collins, AFPEO/SP
Contractors: Lockheed Martin (LM)
McDonnell Douglas (MD)
Contractor PM: Mr. Gareth Flora (LM)
Mr. David Schweikle (MD)

Program Description

The objective of the Evolved Expendable Launch Vehicle (EELV) program is to develop and field the next generation of medium and heavy lift expendable space launch vehicles. EELV will replace the existing launch vehicle fleet (Titan II, Delta II, Atlas II, and Titan IV) with a more affordable family of launch vehicles evolved from current systems. The program is in the Pre-Engineering and Manufacturing Development (Pre-EMD) module, and is scheduled to enter EMD in Jun 98.

How Streamlining Made a Difference

As one of four Air Force Lead Programs for acquisition reform and one of eight DoD Flagship Programs for implementing Cost As an Independent Variable (CAIV), the EELV program is founded on acquisition reform. The program was one of the first to use a Single Acquisition and Management Plan (SAMP), replace a Statement of Work (SOW) with a Statement of Objectives (SOO), and incorporate evaluation standards into the solicitation. Since the program's acquisition strategy employs a rolling downselect with three major source selections, the focus has been on streamlining the solicitation process by maximizing information technology applications. In partnership with the EELV contractors, EELV was at the forefront of paperless acquisition. The solicitation and all reference documents were posted on the EELV World Wide Web Home Page and industry proposals were submitted on CD-ROM. EELV then conducted the Air Force's first totally Electronic Source Selection, setting the standard for future Air Force source selections. These and other initiatives in paperless acquisition are being refined for execution of the current contracts and development of future solicitations.

<u>Measure</u>	<u>From</u>	<u>To</u>
Size of solicitation	250-pg document and/or computer disk	WWW Home Page Link
Size of proposals	A pallet of paper	1 CD-ROM per offeror
Source selection archive (notes, evaluation, briefings, etc.)	Several file cabinets	1 CD-ROM

Bottom Line: EELV continues to pave the way in acquisition reform. EELV is applying state-of-the-art information technology solutions as a force multiplier for a streamlined, 71-person SPO (doing it **better**), making our source selection process more efficient (doing it **faster**), and reducing the massive burden on industry inherent in the old way of doing business (doing it **cheaper**).

POC: Beverly Tabor, AFPEO/SP, DSN833-2091

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For more on Air Force Acquisition, try our homepage at <http://www.safaq.hq.af.mil>*